PRODUCT CATALOGUE
2017 - 2018
Utano Africa is the brainchild of experienced players in the Zimbabwe Healthcare market with a dream of accessible healthcare options for Zimbabwe and for Africa as a whole. Utano aims to create a sustainable healthcare delivery model to enable access to healthcare across economic and social segments. This will be achieved via developing a supported, sustainable supply chain of Healthcare Products, Services and Ancillary components delivered to the point of need.

Our Vision
To create, promote and develop an inclusive healthcare model for Africa

Key Values
Humanity, Quality, Innovation, Loyalty, Integrity, Honesty, Pro-life Healthcare

Our Mission
As Utano Health we will strive to be the best in terms of being an honest, cost-efficient provider of high-quality medical and health related services, equipment and consumables in Zimbabwe and Africa as a whole.

Our Future
Utano Africa aims to introduce key innovations that make healthcare services more accessible and affordable for customers, improve the quality and coordination of health care services, and help individuals and their health providers access better healthcare.

Our Key Divisions

Radiology
Offers Radiology Capital Equipment and Consumables

Laboratory
Laboratory Equipment, Reagents and Consumables

Clinic and Hospital
Hospital equipment and consumables.

Healthcare IT
Information technology solutions in Healthcare. PACS, RIS and HIS.

Technical Services
Biomedical Services geared to the Radiology and electronic medical equipment.

Consumer Healthcare
Consumer Healthcare focused on Home Self Tests, Fertility, Diabetes and Hypertension.
We provide new and refurbished Radiology equipment and offer installation, applications training and support for X-Ray, Ultrasound and Mammography Units. We also offer digital conversion technologies using CR and DR Imaging systems:

**Computed Radiography Systems**

Utano Africa offers a family of computed radiography systems that can accommodate any level of facility size and workflow – from small private practices to large, high-volume hospitals and diagnostic imaging centers. From reliable, compact tabletop solutions to multiple cassettes, floor standing models – our CR systems fit your budget and integrate seamlessly into your workflow to deliver high-quality digital images. These systems are compatible for X-Ray and Mammography applications.

**Direct Radiology Systems**

The AirDR System has been specially designed and optimized to advance the imaging equipment you’re using right now. Utilizing its unique form-factor and embedded Automatic Exposure Detection (AED), the AirDR System is compatible with any X-ray system designed to work with ISO 4090-compliant, 35 x 43 cm cassettes.

The iDR is scalable to fit your practice. This means you can upgrade the system to increase throughput, introduce better optical sensors, and integrate an embedded PC to reduce footprint and strengthen your remote support. We’ve also taken it a step further by optimizing your phosphor screen detectors so they can sustain amazing image quality over time.

CR and DR Systems Partner:
Radiology

Consumables

We offer a wide array of Radiology consumables as below:

1. General X-Ray Film
2. Laser Film
3. Ultrasound Paper
4. Ultrasound Gel
5. Contrast Agents for CT, Screening and MRI
6. Patient Connecting lines for Injectors Systems
7. High Pressure Syringes
8. Biopsy Needles
9. Darkroom Accessories
10. Radiation Protection Accessories.

Film

Carestream
Carestream DVB 8X10”
Carestream DVB 10X12
Carestream DVB 11X14”

Fuji
Fuji DIHL 8X10”
Fuji DIHL 10X14”
Fuji DIHL 14X17”

Ultrasound Consumables

Ultrasound Paper

<table>
<thead>
<tr>
<th>Thermal Paper Grade</th>
<th>Sony</th>
<th>Mitsubishi</th>
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<tbody>
<tr>
<td>Standard</td>
<td>Sony UPP-110S Standard</td>
<td>Mitsubishi K61S</td>
</tr>
<tr>
<td>High Density</td>
<td>Sony UPP-110HD</td>
<td>Mitsubishi K65HM</td>
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<tr>
<td>High Gloss</td>
<td>Sony UPP-110HG</td>
<td>Mitsubishi K91HG</td>
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Ultrasound Gel and Probe Covers

Ultrasound Gel – 5L – Squeezable Container
Ultrasound Probe Covers
Ultrasound Sterile Gel
CT Consumables

High Pressure Syringes

Medrad Stellant Dual Head CT
Medrad Stellant Dual Head CT, single packed
Medrad Spectris, MRI-Dual (65ml x 2)
LF Optivantage CT Dual Head, single packed
LF CT9000 & CT9000 ADV

CT and MRI Injector Connecting Lines

We stock pressure connecting lines with check valves for the following brand of High Pressure Injector Systems

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Biopsy Needles and Systems

We have the country distribution of Biomedical, Biopsy and ICU systems in Zimbabwe. We offer Biopsy systems for Soft Tissue and Bone Biopsy. All our Biopsy systems come with eco internal markers for ease of Ultrasound and CT guidance.

The selection of Biopsy systems includes Automatic, Semi-automatic, Manual Systems for soft tissue and bone biopsy.
Hospital and Clinic

Point of Care

We provide point-of-care diagnostic equipment to enable accurate, fast results at the time of most critical need. Our systems cover cardiac and other critical conditions requiring quick intervention. These products are also suitable for low resource settings where laboratory services are not readily available.

Featured

Haemoglobin Measuring System

- Fast Hemoglobin and HCT (Hematocrit) test in less than 10 seconds.
- Parameter: Hemoglobin and Hematocrit
- Sample: Capillary or venous whole blood (15~20 ul)
- Speed: ≤ 10 seconds
- Measuring Range: 4.0g/dL ~ 24.0g/dL
- Memory: 250 test results
- Calibration: Factory Calibrated according to ICSH
- Automatization: Self-checking, auto-judging and displaying malfunction

PPC 800G
Specific Proteins Analyzer

- Only 5 ul of blood is needed for the test
- Takes 7 seconds to obtain Hemoglobin results, less than 3 minutes for the whole process
- Quick and Convenient
- Reliable Results:99% accuracy, 99% precision of the quantitative measurement (fully automated)
- High Performance-to-Price Ratio

HbA1c Test Kit
Glycated Hemoglobin Test Kit

- Principle of assay: Enzyme-linked immunosorbent
- Quick: 45 minutes, 3 minutes for a single test
- Reliable: Automatic zero, reagent, 100% accuracy
- Measuring Range: 30~160 g/dL
- Calibration: Electrolytic
- Storage: 2~8°C
- Temperature: 25 ± 5°C
- Convenience: Fully automated

Brands

URIT
ForaCare Solutions
UtanoAfrica
Accessible Healthcare Options
Technical Services

Service Overview

We check, maintain and repair your medical equipment and systems within the shortest turnaround times and thus provide a high availability of your equipment. Our expertise ensures uncompromising quality and reliability of your workflow.

We provide individual logistics concepts for the collection of devices, management of parts, warehousing and swap stocks and a return delivery to your facilities. To make our processes more transparent, we offer integrated order management and tracking via our Logistics partner in our holistic and integrated service concept.

Our Service Engineers are well equipped and trained to cater to your service needs. Our Technical Team are Factory Trained to cater to the equipment we support.

Service Areas

Installation and Repair

We Offer Installation and repair services of Medical Equipment in the following categories:

  - Consultancy ( Site Survey, Room preparation, Power and Cooling requirements
  - Equipment Installation
  - Full Installation Project Management

Brands:

- **Laboratory Equipment** (URIT Systems – Hematology, Chemistry, Urine Analysis, Coagulation)
  - Suction Systems, Water purification systems.

- **Clinic and Hospital** – We install gas management systems (Oxygen, Suction), Electronic Monitoring systems, Hospital furniture, Nurse Call systems.
Technical Services

Preventative Maintenance and Calibration

Utilizing the latest test equipment we do scheduled maintenance to Calibrate and perform Overall Performance Verification to ensure your equipment is running at its best and also to increase its life span. This also safeguards the patient.

Our service team is well equipped with digital test equipment for simulation and calibration to ensure equipment is performing to factory parameters. We also employ Radiation Survey meters and multi parameter oscilloscopes for certification of radiation equipment installations.

Medical Equipment Calibration and its importance:

Service Contracts

We offer Maintenance and Service Contracts for Radiology and Hospital Equipment. Labour / Parts / Labour and Parts. This also includes preventative and calibration services for equipment under service contracts.

All About Service Contracts: